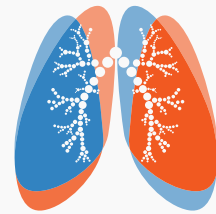


SPONSORSHIP PROSPECTUS



TSANZSRS

The Annual Scientific Meeting for
Leaders in Lung Health & Respiratory Science

27 - 31 March 2020,
Melbourne Convention and Exhibition Centre



The Thoracic Society
of Australia & New Zealand
LEADERS IN LUNG HEALTH



anzsrs
Australian and New Zealand
Society of Respiratory Science Ltd

www.tsanzsrs2020.com



ABOUT THE MEETING

TSANZSRS 2020 will be held at the Melbourne Convention and Exhibition Centre from 27 - 31 March 2020.

The theme in 2020 for the ANZSRS ASM is "Back to Basics" with a focus on clinical measurement, quality activities and interpretation. The Local Organising Committee are pleased to have secured Gregg Ruppel as the keynote speaker for this meeting. Gregg Ruppel, widely known for his book "Manual of Pulmonary Function Testing", is an adjunct professor at St. Louis University School of Medicine having retired as director of the Pulmonary Function Laboratory at the St Louis University Hospital in 2013. As a doyen in the field of clinical measurement with over 40 years' experience, Professor Ruppel will bring a wealth of practical knowledge and expertise to the meeting across a range of topics related to clinical measurement.

The theme for TSANZ 2020 is "Transformative Strategies for Improving Global Lung Health". The local organising committee are pleased to invite Professor Debbie Jarvis, Professor in Public Health at the National Heart and Lung Institute, Imperial College, London with an interest in asthma, allergy and the impact of aging and air pollution on pulmonary physiology.

They are also pleased to invite Professor Peter Sterk, Department of Respiratory Medicine in the Academic Medical Centre (AMC) of the University of Amsterdam, a clinical physiologist and vice dean with lifelong interest in respiratory health and disease.

TSANZSRS is expected to be attended by over 1000 people with a split of about 15% for ANZSRS sessions and 85% for TSANZ sessions.

INVITATION

Dear Valued Sponsor & Exhibitor,

On behalf of the Organising Committees we warmly invite you to attend the Annual Scientific Meetings of The Australian and New Zealand Society of Respiratory Science and The Thoracic Society of Australia and New Zealand. The Annual Meeting will use a combined acronym and be known as TSANZSRS 2020. TSANZSRS 2020 will be held at the Melbourne Convention and Exhibition Centre from 27 - 31 March 2020.

This prospectus outlines the sponsorship and exhibition opportunities available at the Meetings. Please take some time to review the packages and determine your requirements for the promotion of your business and contact us if any further clarification is needed.

Further information can be found at www.tsanzsrs2020.com.

We are delighted to have such an outstanding line up of speakers for 2020 and we look forward to welcoming you to Melbourne in 2020.

Brigitte Borg and Pam Liakakos
Joint Chairs - ANZSRS Organising Committee

Jyotika Prasad and Gary Anderson
Joint Chairs - TSANZ Organising Committee

Sponsorship Liaison:

Nihal Fernandez

Sponsorship and Exhibition Manager on behalf of the TSANZSRS Organising Committee

The Conference Company

Email: tsanzsrs@theconferencecompany.com

Telephone: Australia Freephone 1800 193 405 | +64 9 360 1240

Postal: PO Box 90040, Auckland 1142, New Zealand

**THE
CONFERENCE
COMPANY**

ABOUT THE VENUE

The Melbourne Convention and Exhibition Centre (MCEC) is a world-class facility that caters for both national and international conventions, large scale public and trade exhibitions, corporate meetings and specialised events.

MCEC is an impressive architectural building and the first convention centre in the world to achieve a '6 Star Green Star' environmental rating. It is easily accessible from every direction by foot, car or public transport and is surrounded by cafes, bars, shopping and fine restaurants.

BENEFITS OF PARTICIPATING AS A SPONSOR

- Maximum exposure at a premier Meeting devoted to the Respiratory Science Health industry
- The opportunity for you to interact and target the most influential figures in the field of Respiratory Science
- The opportunity to participate in the excellent social program allowing you to network with colleagues, renew old friendships and foster new relationships.
- High visibility on the Meeting website and throughout official marketing material
- The opportunity to deliver a clear message that you have a genuine commitment to the industry
- Build new and strengthen existing relationships
- Acquire highly qualified leads and increase brand awareness
- Meet the decision makers and gain instant market feedback.

PROGRAM

2020	Friday 27 March	Saturday 28 March	Sunday 29 March	Monday 30 March	Tuesday 31 March
Morning		ANZSRS	ANZSRS & TSANZ	ANZSRS & TSANZ	TSANZ
Afternoon		ANZSRS & TSANZ	ANZSRS & TSANZ	TSANZ	TSANZ
Evening	ANZSRS Welcome Reception	TSANZ Awards for Respiratory Research Excellence TSANZ Welcome Reception ANZSRS Dinner	ANZSRS Closing Reception		TSANZ Dinner

EXHIBITION TIMETABLE

2020	Friday 27 March	Saturday 28 March	Sunday 29 March	Monday 30 March	Tuesday 31 March
Day	Bump-in	Exhibition Open	Exhibition Open	Exhibition Open	Exhibition Open
Evening		TSANZ Welcome Reception			Bump-out

OVERVIEW OF TSANZ SPONSORSHIP

	Platinum (no extra stand option)	Gold (no extra stand option)	Silver (no extra stand option)	Bronze (no extra stand option)
AUD including GST (AUD excluding GST)	\$66,000 (\$60,000)	\$44,000 (\$40,000)	\$22,000 (\$20,000)	\$14,300 (\$13,000)
Complimentary delegate registrations	6	4	3	2
Complimentary catering for exhibitors' staff	7	5	3	2
Exhibition				
Exhibition space (power only supplied)	54sqm	36sqm	18sqm	
Exhibition booth				9 sqm
Symposia during ASM				
Opportunity to submit an EOI to host an unopposed evening educational symposium or concurrent breakfast symposium. (cost additional)	✓			
Verbal Acknowledgement				
Verbal acknowledgement of your sponsorship during the opening and closing sessions	✓			
Prominent Logo Placement				
Company logo within a phone app	✓	✓	✓	✓
Company logo on the website	Linked to company website	Linked to company website	Linked to company website	Linked to company website
Company logo in the Meeting Handbook	✓	✓	✓	✓
Company logo on the Meeting signage	✓	✓	✓	✓
Advertising				
A4 colour advertisement in the Meeting Handbook (artwork to be supplied by you)	Double page	Single page	Half page	Quarter page
Company listing in the Meeting Handbook and Meeting App	300 words	200 words	150 words	100 words
Delegate Information				
Copy of delegate list (name, organisation, state, country, email)*	3 weeks prior, 1 week prior and 1 week after	2 weeks prior, 1 week prior and 1 week after	1 week prior and 1 week after	1 week prior and 1 week after

* Delegate list: email addresses of attendees who have agreed to name disclosure are provided to all sponsors and exhibitors. Kindly ensure that when contacting delegates, involuntary disclosure of information of attendees does not occur and the communication confines within the guidelines of anti-spamming protocols. Non-compliance will result in provision of the list for future meetings without the relevant email contacts

ACKNOWLEDGEMENT IN MEETING PUBLICATIONS:

- Handbook – (provided sponsorship confirmed prior to print deadline)
- Website – acknowledgement commences immediately after the contract is signed

DELEGATE REGISTRATION INCLUDES:

- Attendance at all scientific sessions
- Access to the Welcome Reception and TSANZ Meeting Dinner
- Morning tea, lunch and afternoon tea

EXHIBITOR STAFF PASSES INCLUDE:

- Morning tea, lunch and afternoon tea and Welcome Reception
- No access to the scientific sessions and TSANZ Meeting Dinner

TSANZ SPONSORSHIP OPPORTUNITIES**

PLATINUM SPONSOR**

AUD66,000 including GST (AUD60,000 plus GST)

As a Platinum Sponsor you will be recognised as a major sponsor of the TSANZ Meeting.

Benefits:

Registration

- Six (6) delegate registrations
- Seven (7) exhibitor staff passes (morning tea, afternoon tea and lunch)

Exhibition Space

- 54m2 space only (premium 6m x 9m location) (no extra stand option)

Symposia during ASM

- Opportunity to submit an EOI to host an unopposed evening symposium (Sunday or Monday evening) or a concurrent breakfast symposium (Sunday, Monday or Tuesday morning) (additional cost). See pages 8 & 9 for further details.

Profile

- Verbal acknowledgement as a Platinum Sponsor at the Opening and Closing ceremonies
- Company logo on website with a hyperlink to your nominated website
- Company logo and profile (300 words) in the TSANZSRS Meeting handbook and Meeting App
- Company logo on all Meeting signage
- Double page advertisement in the handbook (artwork supplied by you)
- Access to delegate list* (3 weeks prior to the Meeting and updates 1 week prior and 1 week post Meeting)

**Names are limited to those who agreed to name disclosure.*

GOLD SPONSOR**

AUD44,000 including GST (AUD40,000 plus GST)

As a Gold Sponsor you will be recognised as a key sponsor of the TSANZ Meeting.

Benefits:

Registration

- Four (4) delegate registrations
- Five (5) exhibitor staff passes (morning tea, afternoon tea and lunch)

Exhibition Space

- 36m2 space only (premium 6m x 6m location) (No extra stands)

Profile

- Company logo on website with a hyperlink to your nominated website
- Company logo and profile (200 words) in the TSANZSRS Meeting handbook and Meeting App
- Company logo on all Meeting signage
- One full page advertisement in the handbook (artwork supplied by you)
- Access to delegate list* (2 weeks prior to the Meeting and updates 1 week prior and 1 week post Meeting)

** Names are limited to those who agreed to name disclosure.*

**** All Sponsors/Exhibitors looking to conduct any Activity/Event in conjunction with the TSANZSRS Annual Scientific Meeting (onsite or offsite), will need to request prior approval from the Organizing Committee. No Activity/Event can occur during the program times, coffee and lunch breaks, official social functions or any approved sponsors symposia (evening or morning)**

SILVER SPONSOR**

AUD22,000 including GST (AUD20,000 plus GST)

Benefits:

Registration

- Three (3) delegate registrations
- Three (3) exhibitor staff passes (morning tea, afternoon tea and lunch)

Exhibition Space

- 18m2 space only (3m x 6m) (No extra stands)

Profile

- Company logo on website with a hyperlink to your nominated website
- Company logo and profile (150 words) in the TSANZSRS Meeting handbook and Meeting App
- Company logo on all Meeting signage
- One half page advertisement in the handbook (artwork supplied by you)
- Access to delegate list* (1 weeks prior to the Meeting and updated 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

BRONZE SPONSOR**

AUD14,300 including GST (AUD13,000 plus GST)

Benefits:

Registration

- Two (2) delegate registrations
- Two (2) exhibitor staff passes (morning tea, afternoon tea and lunch)

Exhibition Space

- 9m2 shell scheme (3m x 3m), including white octonorm panels, two x 150W spotlights, one x 4amp powerpoint, and organisation name on fascia sign (No extra stands)

Profile

- Company logo on website with a hyperlink to your nominated website
- Company logo and profile (100 words) in the TSANZSRS Meeting handbook and Meeting App
- Company logo on all Meeting signage
- One quarter page advertisement in the handbook (artwork supplied by you)
- Access to delegate list* (1 week prior to the Meeting and 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

**** All Sponsors/Exhibitors looking to conduct any Activity/Event in conjunction with the TSANZSRS Annual Scientific Meeting (onsite or offsite), will need to request prior approval from the Organizing Committee. No Activity/Event can occur during the program times, coffee and lunch breaks, official social functions or any approved sponsors symposia (evening or morning)**

ADDITIONAL OPPORTUNITIES AVAILABLE TO TSANZ PLATINUM SPONSORS ONLY

EXPRESSION OF INTEREST (EOI) FOR SPONSORED SYMPOSIA

Expressions of Interest should be lodged with the Conference Managers by close of business Friday 30 August 2019.

Expression of interest, no greater than 2 pages in length should include:

- An outline of the theme of the Symposium
- A brief synopsis to include in the ASM material
- A list of invited speakers
- Titles plus details of oral or other presentations
- Details of other activities included in the Symposium
- Other relevant information

Allocation of Symposia will be determined by the Program Committee based on the following criteria

- Quality of proposed content and speakers – highly topical or novel themes will be well regarded
- Relevance to broad interests of attendees across disciplines, special interest groups etc with potential to inform research or practice
- Relevance to the meeting theme – Transformative Strategies for Improving Global Lung Health - only if applicable to symposium theme

TSANZ EVENING SYMPOSIUM

AUD16,500 including GST (AUD15,000 plus GST)

As a key benefit of being a Platinum Sponsor, you will be the only organisations afforded the opportunity to forward an EOI to the Meeting Managers to conduct a symposium session with your speaker and topic (pending approval from the Program Committee).

Benefits:

- Naming rights to an unopposed Symposium which will be for duration of 90 minutes.
Available times:
Sunday 29 March 5.30 – 7.00 PM
Monday 30 March 5.30 – 7.00 PM
- The scheduled time allows for half an hour after completion of the daily program for pre-symposium catering (at sponsor expense)
- Promotion of the Symposium in Meeting releases
- Standard audio-visual services and room will be provided. Any additional audio-visual equipment, stage sets or theming are at the sponsor's own cost
- Opportunity to place company banners in the Session room

Not included:

- Arrangement of the program including liaison with speakers
- Cost of catering
- Signage and promotional costs

Please note: *Any unsuccessful Expressions of Interest for an evening symposium gain an opportunity to conduct a Breakfast Symposium.*

TSANZ BREAKFAST SYMPOSIUM

AUD6,600 including GST (AUD6,000 plus GST)

With limited number of Symposia available, Platinum Sponsors who have forwarded an Expression of Interest and have not secured a Symposium gain the opportunity to conduct a Breakfast Symposium with your speaker and topic (pending approval from the Program Committee). Kindly note that there could be more than one sponsored breakfast session occurring with no exclusivity being provided.

Benefits:

- Naming rights to a concurrent Breakfast Symposium which will be for a duration of 60 minutes with time prior for breakfast to be served to the attendees (at company's own cost).
- Promotion of the Breakfast Symposium in meeting releases
- Standard audio-visual services and room will be provided. Any additional audio-visual equipment, stage sets or theming are at the sponsor's own cost.
- Opportunity to place company banners in the Symposium room

Not included:

- Arrangement of the program including liaison with speakers
- Cost of catering
- Signage and promotional costs

OVERVIEW OF ANZSRS SPONSORSHIP

	Platinum (no extra stand option)	Gold (no extra stand option)	Silver (no extra stand option)
AUD including GST (AUD excluding GST)	\$17,600 (\$16,000)	\$13,200 (\$12,000)	\$8,250 (\$7,500)
Complimentary delegate registrations	3	3	1
Complimentary exhibitor registrations	3	3	2
Exhibition			
Exhibition space	18 sqm		
Exhibition booth		9 sqm	9 sqm
Verbal Acknowledgement			
Verbal acknowledgement of your sponsorship during the opening and closing sessions	✓	✓	
Prominent Logo Placement			
Company logo within a phone app	✓	✓	✓
Company logo on the website	Linked to company website	Linked to company website	Linked to company website
Company logo in the Meeting Handbook	✓	✓	✓
Company logo on the Meeting signage	✓	✓	✓
Advertising			
A4 colour advertisement in the Meeting Handbook (artwork to be supplied by you)	Half page	Half page	Quarter page
Company listing in the Meeting Handbook and Meeting App	150 words	150 words	100 words
Delegate Information			
Copy of delegate list (name, organisation, state, country, email). Names are limited to those who have agreed to name disclosure.*	2 weeks prior, 1 week prior and 1 week after	2 weeks prior, 1 week prior and 1 week after	1 week prior and 1 week after

* Delegate list: email addresses of attendees who have agreed to name disclosure are provided to all sponsors and exhibitors. Kindly ensure that when contacting delegates, involuntary disclosure of information of attendees does not occur and the communication confines within the guidelines of anti-spamming protocols. Non-compliance will result in provision of the list for future meetings without the relevant email contacts.

ACKNOWLEDGEMENT IN MEETING PUBLICATIONS:

- Handbook – (provided sponsorship confirmed prior to print deadline)
- Website – acknowledgement commences immediately after the contract is signed

DELEGATE REGISTRATION INCLUDES:

- Attendance at all scientific sessions
- Access to the ANZSRS Welcome Reception, ANZSRS Dinner and ANZSRS Closing Reception
- Morning tea, lunch and afternoon tea

EXHIBITOR STAFF PASSES INCLUDE:

- Morning tea, lunch and afternoon tea and TSANZ Welcome Reception
- No access to the scientific sessions and ANZSRS Welcome Reception, ANZSRS Dinner and ANZSRS Closing Reception

ANZSRS SPONSORSHIP OPPORTUNITIES**

PLATINUM SPONSOR**

AUD17,600 including GST (AUD16,000 plus GST)

As a Platinum Sponsor you will be recognised as a key sponsor of the ANZSRS Meeting.

Benefits:

Registration

- Three (3) delegate registrations
- Three (3) exhibitor staff passes (morning tea, afternoon tea and lunch)

Exhibition Space

- 18m2 space only (premium 6m x 3m location) (No extra stands)

Profile

- Verbal acknowledgement as a Platinum Sponsor at the Opening and Closing ceremonies
- Company logo on website with a hyperlink to your nominated website
- Company logo and profile (150 words) in the TSANZSRS Meeting handbook and Meeting App
- Company logo on all Meeting signage
- One half page advertisement in the handbook (artwork supplied by you)
- Access to delegate list* (2 weeks prior to the Meeting and updates 1 week prior and 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

GOLD SPONSOR**

AUD13,200 including GST (AUD12,000 plus GST)

Benefits:

Registration

- Three (3) delegate registrations
- Three (3) exhibitor staff passes (morning tea, afternoon tea and lunch)

Exhibition Space

- 9m2 shell scheme (3m x 3m), including white octonorm panels, two x 150W spotlights, one x 4amp powerpoint, and organisation name on fascia sign (No extra stands)

Profile

- Verbal acknowledgement as a Gold Sponsor at the Opening and Closing ceremonies
- Company logo on website with a hyperlink to your nominated website
- Company logo and profile (150 words) in the TSANZSRS Meeting handbook and Meeting App
- Company logo on all Meeting signage
- One half page advertisement in the handbook (artwork supplied by you)
- Access to delegate list* (2 weeks prior to the Meeting and updates 1 week prior and 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

**All Sponsors/Exhibitors looking to conduct any Activity/Event in conjunction with the TSANZSRS Annual Scientific Meeting (onsite or offsite), will need to request prior approval from the Organizing Committee. No Activity/Event can occur during the program times, coffee and lunch breaks, official social functions or any approved sponsors symposia (evening or morning)

SILVER SPONSOR**

AUD8,250 including GST (AUD7,500 plus GST)

Benefits:

Registration

- One (1) delegate registrations
- Two (2) exhibitor staff passes (morning tea, afternoon tea and lunch)

Exhibition Space

- 9m2 shell scheme (3m x 3m), including white octonorm panels, two x 150W spotlights, one x 4amp powerpoint, and organisation name on fascia sign (No extra stands)

Profile

- Company logo on website with a hyperlink to your nominated website
- Company logo and profile (100 words) in the TSANZSRS Meeting handbook and Meeting App
- Company logo on all Meeting signage
- One quarter page advertisement in the handbook (artwork supplied by you)
- Access to delegate list* (1 week prior to the Meeting and 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

**** All Sponsors/Exhibitors looking to conduct any Activity/Event in conjunction with the TSANZSRS Annual Scientific Meeting (onsite or offsite), will need to request prior approval from the Organizing Committee. No Activity/Event can occur during the program times, coffee and lunch breaks, official social functions or any approved sponsors symposia (evening or morning)**

EXHIBITOR OPPORTUNITIES

TSANZSRS EXHIBITOR OPPORTUNITY

AUD6,750 including GST (AUD6,136 plus GST)

Benefits:

Registration

- Two (2) exhibitor staff passes (morning tea, afternoon tea, and lunch)

Exhibition Space

- 9m2 shell scheme (3m x 3m), including white octonorm panels, two x 150W spotlights, one x 4amp powerpoint, and organisation name on fascia sign (Limit one stand.)

Profile

- Company name on website
- Company logo and contact details in the TSANZSRS Meeting handbook and Meeting App
- Access to delegate list* (At the Meeting and 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

ENGAGEMENT SPONSORSHIP OPPORTUNITIES

MEETING APP SPONSORS

AUD10,000 including GST (AUD9,090 plus GST)

Opportunity to be promoted as one of the Meeting App Sponsors thereby fostering innovation and excellence. The Meeting App will provide attendees up-to-the-minute information on the program, exhibition and details.

Benefits:

Branding and Promotion on the App

- Logo presence on the Front 'splash' page of the App, highlighting the conference – this page will appear every time anyone opens the App
- Logo presence on navigation/home page (bottom lower half of App page dedicated to the sponsors). This will also be hyperlinked to the company website
- Logo presence on the App sponsorship page – this page will also contain other sponsor logos, details and links (Sponsor to provide logo in the specific format within required deadlines)

Profile

- Promoted as the Joint App Sponsor for the Meeting on the website
- Half page advertisement per sponsor in the Meeting Handbook (Sponsor to provide print quality artwork within required deadlines)

WEBSITE SPONSOR

(Exclusive opportunity for TSANZ & ANZSRS Platinum, Gold Plus, Gold, Silver and Bronze Sponsors only)

AUD8,000 including GST (AUD7273 plus GST)

The website will be the flagship of Meeting content and updates providing delegates, sponsors, media and interested parties with information on the program, exhibition and details.

Benefits:

- Company Banner advertisement/logo to be placed on key pages of the Meeting website
Your advertisement/logo will be the only banner/logo present across the key pages on the Meeting website. (Sponsor to provide specific format within the required deadlines)
- Half page advertisement in the Meeting Handbook (Sponsor to provide print quality artwork within required deadlines)

NURSES' DINNER SPONSOR (EXCLUSIVE OPPORTUNITY)

The investment for this opportunity will be AUD5500 including GST (AUD5000 plus GST) plus cost of dinner

Package Benefits:

- Profiled as the Nurses' Dinner sponsor
 - Opportunity to address the Dinner
 - Logo to be displayed on audio visual platforms and will remain static where applicable
 - Company logo on the Meeting website with a hyperlink to your nominated website
 - Company logo in the Meeting App (Sponsor section) and the printed Meeting Handbook
 - Access to delegate list* (1 week prior to the Meeting and immediately after the Meeting)
- * Names are limited to those who agreed to name disclosure.

ADVANCED TRAINEES' DINNER SPONSOR (EXCLUSIVE OPPORTUNITY)

The investment for this opportunity will be AUD5500 including GST (AUD5000 plus GST) plus cost of dinner

Package Benefits:

Profile

- Profiled as the Exclusive Advanced Trainees' Dinner sponsor
 - Opportunity to address the Dinner
 - Logo to be displayed on audio visual platforms and will remain static where applicable
 - Company logo on the Meeting website with a hyperlink to your nominated website
 - Company logo in the Meeting App (Sponsor section) and the printed Meeting Handbook
 - Access to delegate list* (1 week prior to the Meeting and immediately after the Meeting)
- * Names are limited to those who agreed to name disclosure.

ANZSRS WELCOME RECEPTION SPONSOR (EXCLUSIVE OPPORTUNITY)

The investment for this opportunity will be AUD4800 including GST (AUD4364 plus GST)

Opportunity to engage and garner profile at the start of the ANZSRS meeting which will ultimately set the tone for a successful experience on the part of the attendees. The Welcome Reception must take place at the venue.

Package Benefits:

- Opportunity for the sponsor representative to address the audience for Five (5) minutes
- Three (3) complimentary tickets for the sponsor staff or guests to attend the ANZSRS Welcome Reception
- One (1) complimentary exhibitor pass to use during the course of the Meeting
- Opportunity to display a free standing banner in the cocktail area (sponsor to supply)
- Sponsor logo on the Meeting website as **"ANZSRS Welcome Reception Sponsor"**
- Sponsor logo in the Printed Handbook provided to all ANZSRS attendees
- Opportunity for wait staff to wear sponsor branded aprons (to be provided by the sponsor)
- Opportunity to place a Half page A4 advertisement in the Printed Handbook (advertisement to be supplied by the Sponsor)
- Access to delegate list* (1 week prior to the Meeting and 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

ANZSRS CLOSING RECEPTION SPONSOR (EXCLUSIVE OPPORTUNITY)

The investment for this opportunity will be AUD2800 including GST (AUD2545 plus GST)

Opportunity to engage and garner profile at the end of the ANZSRS meeting as an acknowledgement of support and thanks for attendance. The Closing Reception must take place at the venue.

Package Benefits:

- Opportunity for the sponsor representative to address the audience for Five (5) minutes
- Two (2) complimentary tickets for the sponsor staff or guests to attend the ANZSRS Closing Reception
- One (1) complimentary exhibitor pass to use during the course of the Meeting
- Opportunity to display a free standing banner in the cocktail area (sponsor to supply)
- Sponsor logo on the Meeting website as **"ANZSRS Closing Reception Sponsor"**
- Sponsor logo in the Printed Handbook provided to all ANZSRS attendees
- Opportunity for wait staff to wear sponsor branded aprons (to be provided by the sponsor)
- Access to delegate list* (1 week prior to the Meeting and 1 week post Meeting)

* Names are limited to those who agreed to name disclosure.

AWARD SPONSORSHIP OPPORTUNITIES

The two Societies would also like to offer prospective sponsors an opportunity to be associated with specific awards and special interest group awards based on their area of interest and expertise.

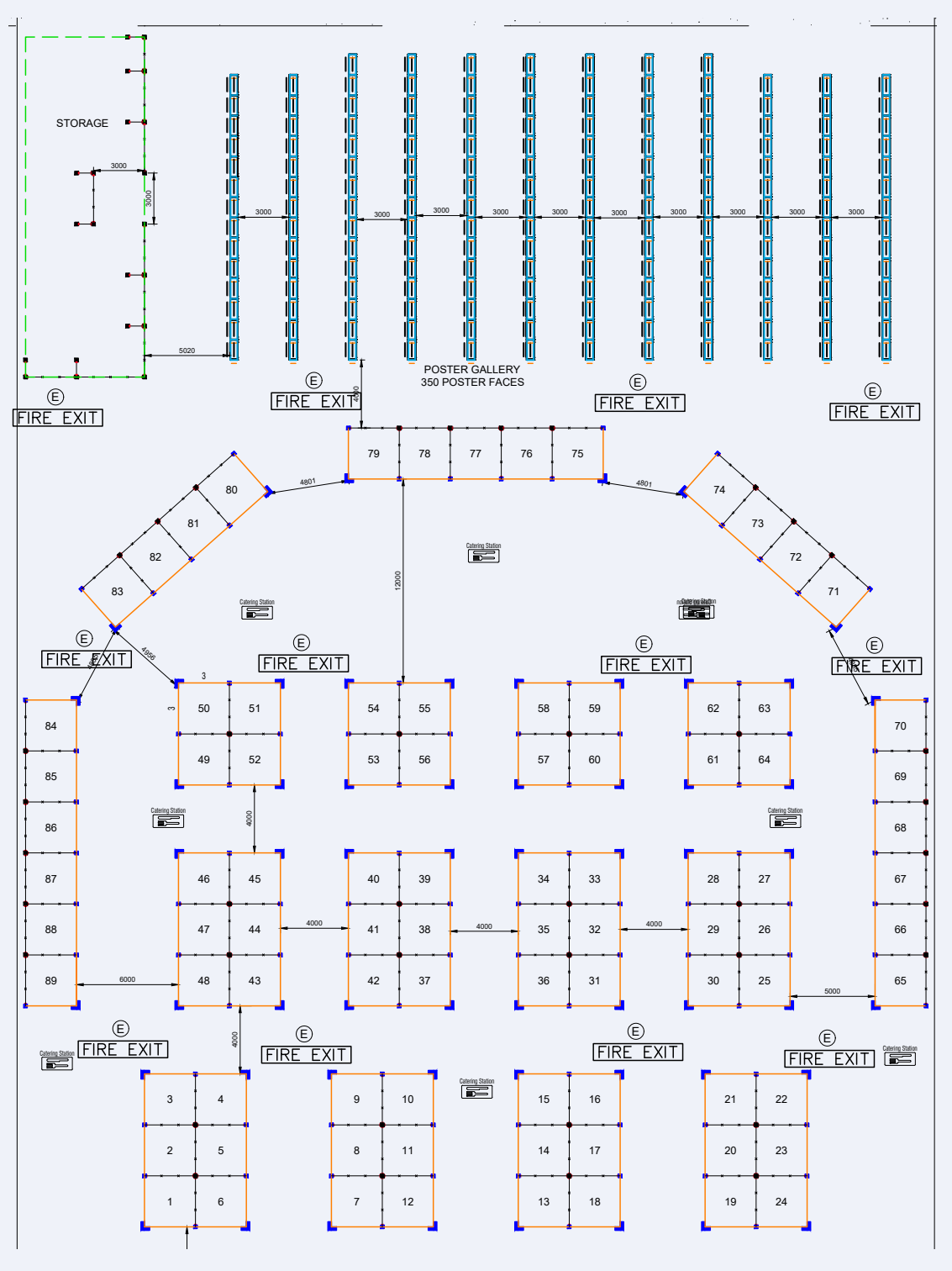
TSANZ SPECIAL INTEREST GROUP (SIG) AWARDS

TSANZ Best Poster Award	AUD1,000 plus GST
Cell Biology/Immunology SIG	AUD500 plus GST
Interventional Pulmonology SIG	AUD500 plus GST
COPD (Chronic Obstructive Pulmonary Disease)	AUD500 plus GST
Lung Cancer SIG	AUD500 plus GST
OELD (Occupational Environmental Lung Disease) Health SIG	AUD500 plus GST
OLIV (Orphan Lung Diseases, Lung Transplant, Interstitial Lung Disease and Pulmonary Vascular Disease) SIG	AUD500 plus GST
Paediatric SIG	AUD500 plus GST
Physiotherapy SIG	AUD500 plus GST
Primary Care SIG	AUD500 plus GST
RID (Respiratory Infectious Diseases) SIG	AUD500 plus GST
Respiratory Nurses SIG – Oral and Poster	AUD500 plus GST
Tobacco Control SIG	AUD500 plus GST
Symptom Support/ Palliative Care SIG	AUD500 plus GST
Evidence Based Medicine SIG	AUD500 plus GST

ANZSRS AWARD

ANZSRS Best Poster Award	AUD1,500 plus GST
ANZSRS Best Oral Prize	AUD2,500 plus GST
ANZSRS New Investigators Prize	AUD2,500 plus GST

EXHIBITION FLOOR PLAN



EXHIBITION INFORMATION

Sponsors installing custom designed stands must provide the contact details of their appointed stand contractor (together with a plan showing full design dimensions including a graphic of the stand design) to the Exhibition Project Manager email: nf@theconferencecompany.com by no later than 1 February 2020.

Furniture hire, barcode scanner hire and provision of internet connections is not included for any of the above packages. These items may be hired from the official Meeting contractors. Contact details will be provided in the Sponsorship and Exhibition Manual.

PRELIMINARY EXHIBITION TIMETABLE

2020	Friday 27 March	Saturday 28 March	Sunday 29 March	Monday 30 March	Tuesday 31 March
Day	Bump-in	Exhibition Open	Exhibition Open	Exhibition Open	Exhibition Open
Evening		TSANZ Welcome Reception			Bump-out after lunch

EXHIBITOR STAFF PASSES

An allocation of Exhibitor Staff Passes is included in each sponsorship package. These passes include morning tea, lunch and afternoon tea but do not include attendance to any of the scientific sessions. Sponsors will receive access to an online form to register staff. Additional passes may be purchased at AUD350 (plus GST) per person. Should sponsors wish to attend scientific sessions, they need to purchase a delegate registration.

SPONSORSHIP AND EXHIBITION MANUAL

A Manual will be distributed to all sponsors three months prior to the Exhibition. The manual will contain details of the online registration process for staff, the pack-in / pack-out schedule, supplier contact details and forms for exhibition handbook entry, etc.

ACCOMMODATION

Sponsors will be able to book accommodation at Meeting hotels. Further details will be provided when meeting registration opens in October 2019.

TSANZSRS MEETING

APPLICATION FOR SPONSORSHIP

To book your selected package please forward this completed form together with your deposit to:

TSANZSRS 2020 Managers
The Conference Company
PO Box 90 040, Auckland 1142, New Zealand
Ph: +64 9 3601240
Fax: +64 9 3601242
Email: tsanzsrs@theconferencecompany.com
Website: www.tsanzsrs2020.com

We apply for sponsorship in accordance with the terms and conditions set out in the prospectus (overleaf, p20).

Signed: _____ Date: _____

COMPANY DETAILS

Company: _____

Postal Address: _____

Telephone: _____ Facsimile: _____

Mobile: _____ Email: _____

Contact Person: _____

SPONSORSHIP REQUIREMENTS

ANZSRS	Sponsor	AUD
TSANZ	Sponsor	AUD
TSANZSRS	Exhibitor	AUD
TSANZSRS Meeting App	Sponsor	AUD
TSANZSRS Website	Sponsor	AUD
ANZSRS Welcome Reception	Sponsor	AUD
ANZSRS Closing Reception	Sponsor	AUD
TSANZ SIG	Awards	
SIG:		AUD
ANZSRS	Award	AUD

STAND PREFERENCES

Please indicate your stand preferences: 1. _____ 2. _____ 3. _____

TERMS AND CONDITIONS

BOOKING AND PAYMENT

All prices are quoted in Australian Dollars.

GST, currently 10%, is chargeable on packages purchased by Australian resident businesses registered for GST in Australia, who are required to pay the GST-inclusive price. Purchasers not resident in Australia may be entitled to purchase at the GST exclusive price – please contact The Conference Company for further details.

On receipt of a signed Booking Form, a tax invoice for the required 50% deposit will be sent. Confirmation of Sponsorship Packages and Exhibition space confirmation will only be made upon payment of this deposit. The balance will be invoiced on 1 November 2019. Applications after this date will be invoiced in full.

Payment terms – net 30 days.

All payments due must be received by the Meeting Managers prior to the Meeting. No sponsor/exhibitor will be allowed to set up their exhibition stand at the Meeting until full payment has been received.

All payments should be made in Australian dollars by bank transfer or credit card (please note a fee of 2.8% will apply for all credit card payments).

Public and Product Liability insurance to A\$10 million must be taken out by each exhibitor at their own expense.

SPONSORSHIP AND EXHIBITOR PROTOCOL

It is expected that sponsors and exhibitors will comply with the Medical Technology Association of Australia (MTAA) and Medicines Australia (MA) Codes of Practice as applicable to their organisations. Sponsors must be compliant with the TSANZ Sponsorship policy.

For full details refer to the following websites:

www.mtaa.au/code-of-practice

www.medicinesaustralia.com.au

www.thoracic.org.au/documents/item/82

Specifically:

- i. Trade displays must only be directed at health care professionals.
- ii. Product information for all products being promoted must be available from the display stand.
- iii. Starter packs must not be made available for collection from unattended stands nor be supplied to unauthorised or non-qualified persons.
- iv. Competitions intended to encourage participants to attend trade displays must be consistent with the requirements of the MTAA and MA Codes.

In order to drive delegates to the Exhibition Hall during catering breaks for everyone's benefit, organising ancillary meetings during the ASM sessions and catering breaks is strongly discouraged.

FLOOR PLAN

Every attempt will be made to meet your preferred exhibition location. However, the Organising Committee reserves the right to re-assign locations if necessary following discussion with the affected parties.

CANCELLATION POLICY

If notification of cancellation of sponsorship is received in writing:

- prior to 30 September 2019, your deposit will be refunded, less 20% administration fee
- between 30 September 2019 and 1 November 2019, you are liable for 50% of the package selected
- from 1 November 2019, you are liable for 100% of the package selected.

The Organising Committee reserves the right to cancel the Meeting not later than 31 October 2019 in case of circumstances beyond its control. In such a case all monies paid to date will be refunded in full less any expenses incurred. The liability of the organisers will be limited to that amount.

WE INVITE YOUR SUPPORT

Thank you for taking the time to consider the possibilities the TSANZSRS Meeting has to offer.

If you have made your choices, please complete and return the Application for Sponsorship form. If we can assist with further information, or discussing other opportunities, please contact the Meeting Managers.

We hope that you are as enthusiastic about the opportunities that are available in Melbourne and we look forward to welcoming you in 2020.

Contact:

Nihal Fernandez

Sponsorship and Exhibition Manager on behalf of the Organising Committee

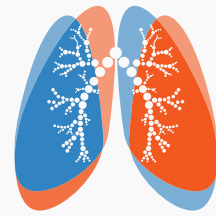
The Conference Company

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**THE
CONFERENCE
COMPANY**



TSANZSRS

**The Annual Scientific Meeting for
Leaders in Lung Health & Respiratory Science**

27 - 31 March 2020,
Melbourne Convention and Exhibition Centre



The Thoracic Society
of Australia & New Zealand
LEADERS IN LUNG HEALTH



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