

AIBC National Conference Perth, Western Australia 7-9 October, 2026

The AIBC National Conference is AIBC's flagship national forum for strengthening Australia–Indonesia economic engagement, bringing together senior leaders from business, government and academia to drive practical collaboration, investment and sustainable growth.

Building on the momentum of AIBC's most recent national conference in Sydney, which attracted 250 attendees, including many delegates from Indonesia, the 2026 Conference in Perth will offer sponsors an exceptional platform to engage directly with influential stakeholders and demonstrate leadership in one of Australia's most important economic partnerships.

We are delighted to have the support of the Western Australian Government as our Host State for this conference. Perth is a strategically important host city, reflecting Western Australia's proximity to Indonesia and its role in Australia's engagement with the Indo-Pacific. While Western Australia is at the frontline of trade and investment, particularly in resources, energy and emerging sectors (including education, the digital economy, and food and agriculture), the Conference will showcase opportunities that extend nationwide. Hosting the Conference in Perth provides a platform for businesses from across Australia to connect with Indonesian partners, access new supply chains and investment pathways, and build collaborations that deliver value across the broader Australia–Indonesia economic relationship.

Sponsoring the AIBC National Conference 2026 (Perth, 7–9 October) positions your organisation at the centre of conversations where policy settings meet real-world commercial outcomes. Under the theme **“Pathways to Success: Connecting Business, Creating Value”**, sponsors will be aligned with an outcomes-driven program focused on strengthening commercial connections, sharing sector insights, and identifying opportunities that create long-term value for Australia–Indonesia trade and investment.

AIBC offers a range of partnership opportunities, from Platinum, Gold, Silver and Bronze/ SME tiers through to session and event-based sponsorships, designed to deliver strong brand visibility, meaningful engagement opportunities, and association with a trusted national peak body in the bilateral space. Sponsorship support also underpins the Conference's ability to bring together high-calibre speakers and participants, deliver quality networking experiences, and maximise the practical value generated for delegates and sponsors alike.

For all Sponsorship enquiries, please contact us early to avoid disappointment as opportunities are limited.

For clarifications, special requests and assistance, please contact Rosemary Guyatt at executiveofficer@aibc.com.au

We look forward to your support in delivering a successful National Conference.

AIBC Conference Committee
March 2026

SPONSORSHIP PACKAGES

PLATINUM SPONSORSHIP (Maximum two)

Platinum Sponsorship

Benefits include:

- Eight (8) complimentary Conference delegates with VIP seating
- Eight (8) complimentary tickets for the gala dinner
- Speaker opportunity in the conference program
- Facilitation of a one-on-one high-level meeting. This will be arranged in consultation with the sponsor and is subject to availability.
- Prominent placement of company banner
- Logo featured on the VIP front row table at Conference
- Logo featured prominently on all communications material
- Logo featured on Media Backdrop for Speaker and other interviews (TV & Print)
- 4 x 30 sec Video advertising slot broadcast between sessions
- Corporate profile featured in Conference Program
- Logo featured on Place-holder slide forming Conference backdrop on-screen in between sessions
- Prime space in physical Exhibition
- Mention in Welcome and Closing Address by AIBC President

Platinum Sponsor Fees:

- For AIBC Members: A\$30,000 +GST
- For Non-Members: A\$35,000 +GST

GOLD SPONSORSHIP (Maximum three)

Gold Sponsorship (covers all Conference Sessions)

Benefits include:

- Three (3) complimentary Conference delegates with VIP seating
- Three (3) complimentary tickets for the Gala dinner
- Facilitation of a one-on-one high-level meeting. This will be arranged in consultation with the sponsor and is subject to availability.
- Sole Logo featured on front row table at Conference
- Logo featured on all communications material
- Logo featured on Media Backdrop for Speaker and other interviews (TV & Print)
- 1 x 30 sec Video advertising slot broadcast between a session
- Corporate profile featured in Conference Program
- Logo featured on Place-holder slide forming Conference backdrop on-screen in between sessions
- Prime space in the physical exhibition
- Mention in Welcome and Closing Address by AIBC President

Gold Sponsor Fees:

- For AIBC Members: A\$20,000 +GST
- For Non-Members: A\$22,000 +GST

SILVER SPONSORSHIP (multiple)

Silver Sponsorship

Benefits include:

- Two (2) complimentary Conference delegates with VIP seating (includes Conference Dinner)
- Facilitation of a one-on-one high-level meeting. This will be arranged in consultation with the sponsor and is subject to availability. This will be arranged in consultation with the sponsor and is subject to availability.
- Sole Logo featured on second row table at Conference
- Logo featured on all communications material
- Logo featured on Place-holder slide forming Conference backdrop on-screen in between sessions
- Inclusion of Corporate brochure in conference satchel

Silver Sponsor Fees:

- For AIBC Members: A\$10,000 +GST
- For Non-Members: A\$12,000 +GST

SESSION SPONSORSHIP (maximum six)

Benefits include:

- Two (2) complimentary Conference delegates with VIP seating (includes Conference Dinner)
- Opportunity to participate in a Breakout session
- Facilitation of a one-on-one high-level meeting. This will be arranged in consultation with the sponsor and is subject to availability. This will be arranged in consultation with the sponsor and is subject to availability.
- Sole Logo featured on second row table at Conference
- Logo featured on all communications material
- Logo featured on Place-holder slide forming Conference backdrop on-screen in between sessions
- Inclusion of Corporate brochure in conference satchel
-
- Session Sponsor Fees:
 - For AIBC Members: A\$10,000 +GST
 - For Non-Members: A\$12,000 +GST

BRONZE /SME SPONSORSHIP (multiple)

Benefits include:

- Two (2) complimentary Conference delegates with VIP seating (includes Conference Dinner)
- Facilitation of a one-on-one high-level meeting. This will be arranged in consultation with the sponsor and is subject to availability.
- Sole Logo featured on second row table at Conference
Logo featured on all communications material

Bronze Sponsor Fees:

- For AIBC Members: A\$5,000 +GST
- For Non-Members: A\$7,000 +GST

CONFERENCE DINNER SPONSORSHIP (one)

Conference Dinner Sponsorship on the evening of Thursday 8th October

Benefits Include:

- AIBC MC to acknowledge and thank the Sponsor
- 2 Complimentary VIP seats for the Dinner
- Sponsor's nominee to introduce the Guest Speaker or deliver vote of thanks
- Promotional materials around room, on tables and in backdrop presentation slides
- 30 sec video advertising slot during the dinner

Dinner Sponsor Fees (per event):

- For AIBC Members: A\$12,500 +GST
- For Non-Members: A\$15,000 +GST

LUNCH SPONSORSHIP (one)

Luncheon Sponsorship

This offers the opportunity to sponsor the Lunch during the Conference on the afternoon of Thursday 8th October.

Benefits Include:

- AIBC MC to acknowledge and thank the Sponsor
- Promotional materials around room, on tables and in backdrop presentation slides
- Other benefits as agreed

Luncheon Sponsor Fees (per event):

- For AIBC Members: A\$4,000 +GST
- For Non-Members: A\$5,000 +GST

COFFEE SPONSORSHIP (coffee cart)

Coffee Sponsorship:

There are three Coffee Breaks - on the morning and afternoon of Thursday 8th October, and on the morning of Friday 9th October.

Benefits Include:

- AIBC MC to acknowledge the Sponsor prior to the break
- Signage and marketing materials in coffee area

Fees:

- For AIBC Members: A\$1,000 +GST per coffee break
- For Non-Members: A\$1,500 +GST per coffee break